

Example 3.3. A manufacturer of lawn furniture makes two types of lawn chairs, one with a wood frame and one with a tubular aluminum frame. The wood-frame model costs \$20 per unit to manufacture, and the aluminum-frame model costs \$12 per unit. The company operates in a market where the number of units that can be sold depends on the price. It is estimated that in order to sell x units per day of the wood-frame model and y units per day of the aluminum-frame model, the selling price cannot exceed $10 + 31x^{-0.5} + 1.3y^{-0.2}$ \$/unit for wood-frame chairs, and $5 + 15y^{-0.4} + 0.8x^{-0.08}$ \$/unit for aluminum-frame chairs. Find the optimal production levels.

x_1 = the number of wood-frame chairs

x_2 = the number of aluminum-frame chairs

$p_1(x)$ = price to sell x wood-frame chairs

$p_2(x)$ = price to sell y wood-frame chairs

$P(x)$ = profit

```
In [1]: using Symbolics
D(f,x)=expand_derivatives(Differential(x)(f))
@variables x,y
```

```
Out[1]: 2-element Vector{Num}:
 x
 y
```

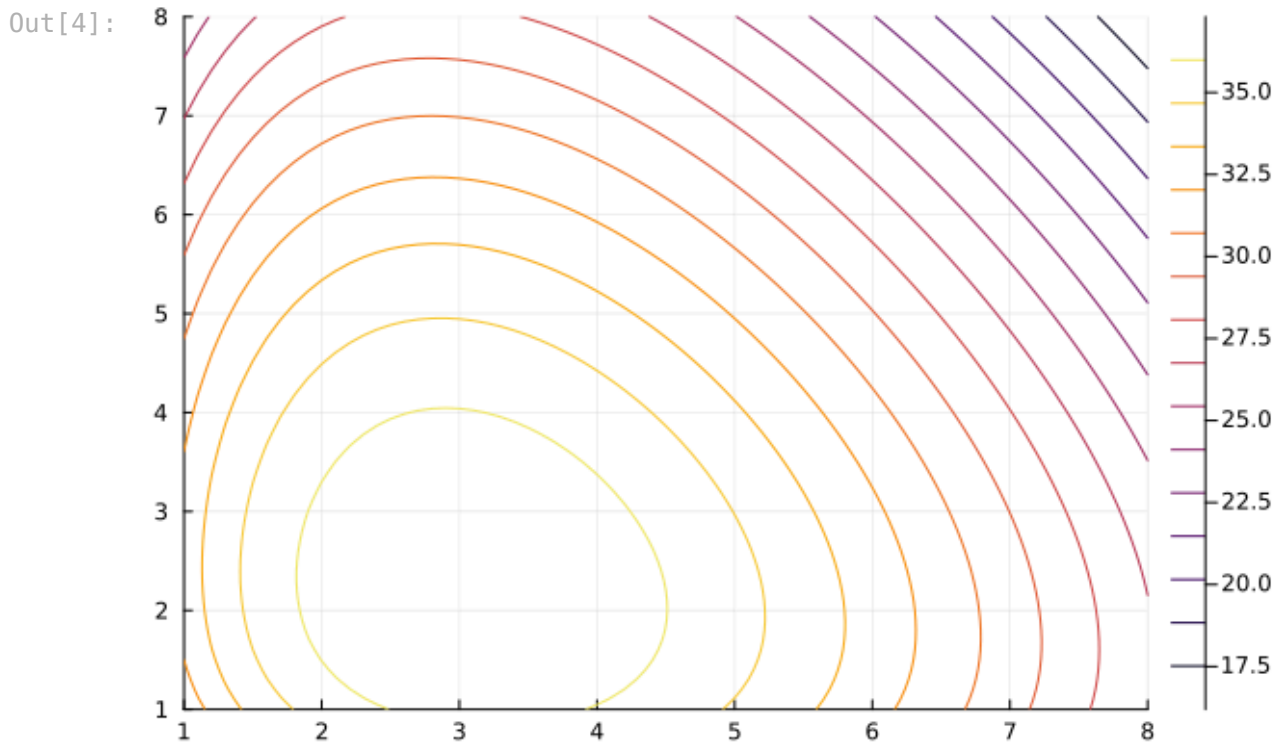
```
In [2]: p1(x,y)=10+31*x^(-0.5)+1.3*y^(-0.2)
p2(x,y)=5+15*y^(-0.4)+0.8*x^(-0.08)
P(x,y)=(p1(x,y)-20)*x+(p2(x,y)-12)*y
P(x,y)
```

```
Out[2]: x*(-10 + 1.3 / (y^0.2) + 31 / (x^0.5)) + (-7 + 0.8 / (x^0.08) + 15 / (y^0.4))*y
```

(i) Graph level curves of the profit $P(x, y)$ where x is the number of wood-frame chairs produced and y is the number of aluminum-frame chairs for $x \in [1, 8]$ and $y \in [1, 8]$.

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In [3]: using Plots
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In [4]: contour(1:0.1:8,1:0.1:8,P)
```



(ii) Use Newton's method for two variables to find the optimal production levels and the corresponding profit.

```
In [5]: gradP=Symbolics.gradient(P(x,y),[x,y])
gradPs="F(x,y)="*string(Symbolics.toexpr(gradP))
eval(Meta.parse(gradPs))
F(x,y)
```

Out[5]: 2-element Vector{Num}:

$$-10 + 1.3 / (y^{0.2}) + -15.5 / (x^{0.5}) + 31 / (x^{0.5}) + (-0.064y) / (x^{1.08})$$

$$-7 + 0.8 / (x^{0.08}) + -6.0 / (y^{0.3999999999999999}) + 15 / (y^{0.4}) + (-0.26x) / (y^{1.2000000000000000})$$

```
In [6]: DFn=Symbolics.jacobian(F(x,y),[x,y])
DFs="DF(x,y)="*string(Symbolics.toexpr(DFn))
eval(Meta.parse(DFs))
DF(y,x)
```

Out[6]: 2x2 Matrix{Num}:

$$\begin{pmatrix} (0.06912x) / (y^{2.08}) + 7.75 / (y^{1.5}) + -15.5 / (y^{1.5}) & \dots \\ -0.064 / (y^{1.08}) + -0.26 / (x^{1.2}) & \dots \\ -0.064 / (y^{1.08}) + -0.26 / (x^{1.2}) & (0.312y) / (x^{2.2}) + 2.4 / (x^{1.4}) + -6.0 / (x^{1.4}) \end{pmatrix}$$

```
In [7]: Xn=[3,2]
for n=1:5
    Xn=Xn-DF(Xn...)\F(Xn...)
    println("X_{$n}=",Xn)
end
Xopt=Xn
```

```
Popt=P(Xopt...)
println("\nThe optimal production levels are")
println("\tWood-frame chairs: ",Xopt[1])
println("\tAluminum-fram chairs: ",Xopt[2])
println("The optimal profit is ",Popt)
```

```
X_1=[3.0116984973338825, 2.1829892780771383]
X_2=[3.01154242501657, 2.1941974399412607]
X_3=[3.01154179832089, 2.1942340630131656]
X_4=[3.0115417983142767, 2.194234063401063]
X_5=[3.011541798314277, 2.194234063401064]
```

The optimal production levels are
 Wood-frame chairs: 3.011541798314277
 Aluminum-fram chairs: 2.194234063401064
 The optimal profit is 37.31045402768908

(iii) Denote by c the per-unit cost of the aluminum-frame chairs and compute $S(x, c)$, $S(y, c)$ and $S(P, c)$ evaluated at $c = 12$. Here P is the profit at the optimal production values x and y .

```
In [8]: @variables c
```

```
Out[8]: 1-element Vector{Num}:
         c
```

```
In [9]: P(x,y)=(p1(x,y)-20)*x+(p2(x,y)-c)*y
gradP=Symbolics.gradient(P(x,y),[x,y])
gradPs="F(x,y)="*string(Symbolics.toexpr(gradP))
eval(Meta.parse(gradPs))
DFn=Symbolics.jacobian(F(x,y),[x,y])
DFs="DF(x,y)="*string(Symbolics.toexpr(DFn))
eval(Meta.parse(DFs))
```

```
Out[9]: DF (generic function with 1 method)
```

At the optimum we have $F(x, y) = 0$ where $F = \nabla P$. Write $F = (f_1, f_2)$ and use implicit differetiation to obtain

$$\frac{df_1}{dc} = \frac{\partial f_1}{\partial x} \frac{dx}{dc} + \frac{\partial f_1}{\partial y} \frac{dy}{dc} + \frac{\partial f_1}{\partial c} = 0$$

$$\frac{df_2}{dc} = \frac{\partial f_2}{\partial x} \frac{dx}{dc} + \frac{\partial f_2}{\partial y} \frac{dy}{dc} + \frac{\partial f_2}{\partial c} = 0$$

In vector format this may be written as

$$\begin{bmatrix} \partial f_1 / \partial x & \partial f_1 / \partial y \\ \partial f_2 / \partial x & \partial f_2 / \partial y \end{bmatrix} \begin{bmatrix} dx / dc \\ dy / dc \end{bmatrix} = - \begin{bmatrix} \partial f_1 / \partial c \\ \partial f_2 / \partial c \end{bmatrix}.$$

```
In [10]: F(x,y)
```

```
Out[10]: 2-element Vector{Num}:
          -10 + 1.3 / (y^0.2) + -15.5 / (x^0.5) + 31 /
(x^0.5) + (-0.064y) / (x^1.08)
          5 + 0.8 / (x^0.08) + -6.0 / (y^0.3999999999999999) + 15 / (y^0.4) - c + (-
0.26x) / (y^1.20000000000000002)
```

```
In [11]: # Convenient definition to evaluate things
# at (x,y)=(xopt,yopt) and c=12
vopt=[c=>12,x=>Xopt[1],y=>Xopt[2]]
```

```
Out[11]: 3-element Vector{Pair{Num, Float64}}:
 c => 12.0
 x => 3.011541798314277
 y => 2.194234063401064
```

For computational efficiency substitute $c = 12$ and the corresponding optimal production values $(x, y) = (x_{opt}, y_{opt})$ before solving the matrix equation.

```
In [12]: # Take partial derivatives element by element
pFpc=(z->D(z,c)).(F(x,y))
# Evaluate at c=12 and corresponding production levels
tmp=substitute(pFpc,vopt)
pFpcopt=eval(Symbolics.toexpr(tmp))
```

```
Out[12]: 2-element Vector{Int64}:
 0
-1
```

```
In [13]: tmp=substitute(DF(x,y),vopt)
# Evaluate at c=12 and corresponding production levels
DFopt=eval(Symbolics.toexpr(tmp))
```

```
Out[13]: 2x2 Matrix{Float64}:
 -1.46761  -0.120717
 -0.120717  -1.03137
```

Solve the system $(DF)(dX/dc) = -\partial F/\partial c$.

```
In [14]: dXdc=-DFopt\dFpcopt
```

```
Out[14]: 2-element Vector{Float64}:
 0.08052759557880806
-0.9790137492179721
```

```
In [15]: Sxc=12/Xopt[1]*dXdc[1]
println("S(x,c)=", Sxc)
```

S(x,c)=0.32087588738984285

```
In [16]: Syc=12/Xopt[2]*dXdc[2]
println("S(y,c)=", Syc)
```

S(y,c)=-5.354107470378982

By the chain rule

$$\frac{dP}{dc} = \nabla P \frac{dX}{dc} + \frac{\partial P}{\partial c}.$$

At the optimal production levels $\nabla P = 0$, therefore

$$S(P, c) = \frac{c}{P} \frac{\partial P}{\partial c} \Big|_{c=12, x=x_{\text{opt}}, y=y_{\text{opt}}}$$

```
In [17]: pPpc=D(P(x,y),c)
tmp=substitute(pPpc,vopt)
pPpcopt=eval(Symbolics.toexpr(tmp))
```

Out[17]: -2.194234063401064

```
In [18]: SPc=12/Popt*pPpcopt
println("S(P,c)",SPc)
```

S(P,c)=-0.7057220140304906

(iv) Explain intuitively why each of the sensitivities $S(x, c)$, $S(y, c)$ and $S(P, c)$ are respectively either positive or negative.

If the cost of producing aluminum-frame chairs goes up then the optimal production levels should switch to more wooden-frame chairs and less aluminum-frame chairs.

Since $S(x, c) > 0$ that means more wooden-frame chairs.

Since $S(y, c) < 0$ that means less aluminum-frame chairs.

When production costs go up when c increases we expect the profit to go down. This is why $S(P, c) < 0$.

In []: